

Ayan Banerji

Lead Facilitator Profile

EDXCARE LEARNING SERVICES



Ayan is an industry leader with over twenty five years of rich diversified working / leadership exposure having worked closely in different countries in team management roles including Sales, Project Management, Business Development, Operations, Learning & Development.

This multi-cultural multi-functional exposure gives the Client necessary confidence that learners are in capable hands when it comes to senior level coaching or mentoring projects. Frontline Sales & Services teams get the benefit of his rich exposure with practical examples faced in the field. Functional Heads get the benefit of key Managerial inputs picked up over decades of Operations Management. CXO level audiences get the flavor of strategic planning from globally validated best practices. Psychometric Profiling tools help each participant understand self and ways to improve.

A graduate in Mechanical Engineering from Jadavpur University, India, Ayan completed his Fellowship in Life Management from the Life Office Management Association, USA.

He is also an Associate in Financial Planning from the Financial Planning Standards Board, India. Ayan completed his Certification in Energy Management Systems in Singapore. Ayan is certified on many L & D modules including Sales, Attitude Building, Reality Learning, etc. Ayan has, over the years, picked up several certifications in different professional fronts from globally recognized bodies.

Ayan loves to facilitate sessions including Leadership Development, Managerial Development, Professional Excellence, Sales Effectiveness, Team Building, Negotiation Skills, Creative Problem Solving, and many more.

Over the past fifteen years, Ayan has been facilitating small and large L & D projects with all major lines of business and over sixty reputed listed companies across India and five nations across Asia. Telecom, IT, ITES, FMCG, FMCD, Automobiles, Energy, Manufacturing, Banks, Insurance, Financial Institutions, etc. are some of the diverse lines of business Ayan has handled.

His participants range from Frontline Customer Facing to CXO level audiences.

Ayan loves to travel, meet people of different cultural background and ethnicity, take photographs and track emerging trends across the globe.